User Satisfaction Survey



2019

Report Summary







RFC9

Czech-Slovak Corridor

Prague – Horní Lideč / Ostrava – Žilina – Košice –

– Čierna nad Tisou / Maťovce (Slovak/Ukrainian border)

2 Member States and 2 Infrastructure Managers (IMs):

- Czech Republic (SŽDC)
- Slovak Republic (ŽSR)







CS Corridor is operational since 10th November 2013 and will become part of Corridor Rhine-Danube in 2020.



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Introduction to EU context

- Carrying out the User Satisfaction Survey (USS) every year is an obligation under the Article 19 of the Regulation (EU) No 913/2010 concerning a European rail network for competitive freight.
- The method of execution and evaluation, including the determination of the time of the survey is not specified by the Regulation (EU) No 913/2010, but it is left to the individual decision of each RFC.
- RFC 9 Management Board decided to provide the USS in 2019 by same method, i.e. **differently from other RFCs**.



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Reasons for different USS execution than RFC Network common survey

- Users dissatisfaction with the USS common conception in the years 2014, 2015 and 2016 (long repeating survey low customer feedback).
- Requirement to put region-specific questions.
- Requirement to focus on current topics.
- Saving the time of all stakeholders by shorter survey.
- Requirement to involve more respondents to the survey.
- Requirement for lower costs.
- Possibility to show best practice to other corridors.

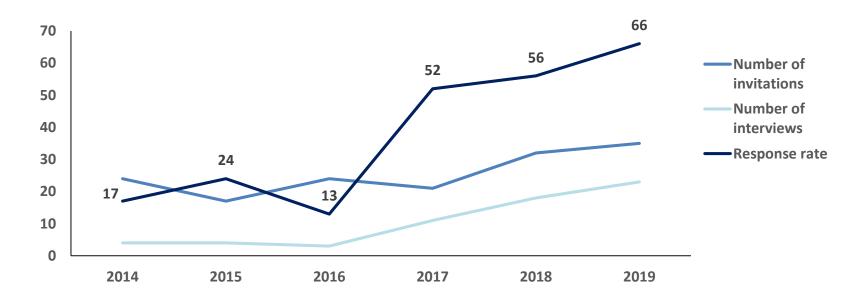




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Number of RFC 9 USS participants in timeline

	2014	2015	2016	2017	2018	2019
	Common USS			RFC 9 USS		
Number of invitations	24	17	24	21	32	35
Number of interviews	4	4	3	11	18	23
Response rate	17 %	24 %	13 %	52 %	56 %	66 %





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Survey structure: only 11 major thematic areas

- Identification
- 2. Offered Services PaPs
- 3. Type of PaP
- 4. Future Role of C-OSS Capacity Allocation
- 5. Future Role of C-OSS One Central C-OSS
- 6. RFC Czech-Slovak Website
- Customer Information Platform (CIP)
- 8. USS Methodology
- 9. Any Other Business Feedback
- 10. RFC Regulation Evaluation
- 11. Contact / Anonymity of Responses





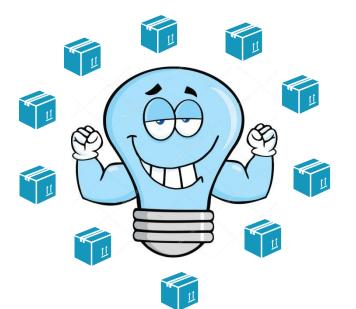
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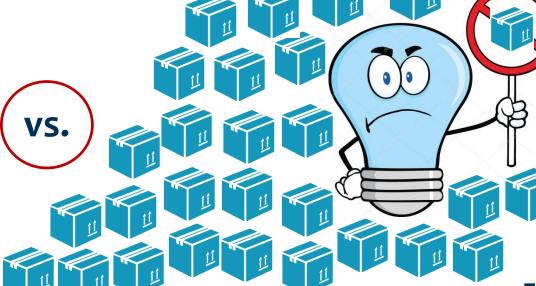
Survey structure: only 11 questions in total

9 multi-choice questions (with possibility to add any comment)
1 open question (give us any feedback please)

1 questions for respondent identification





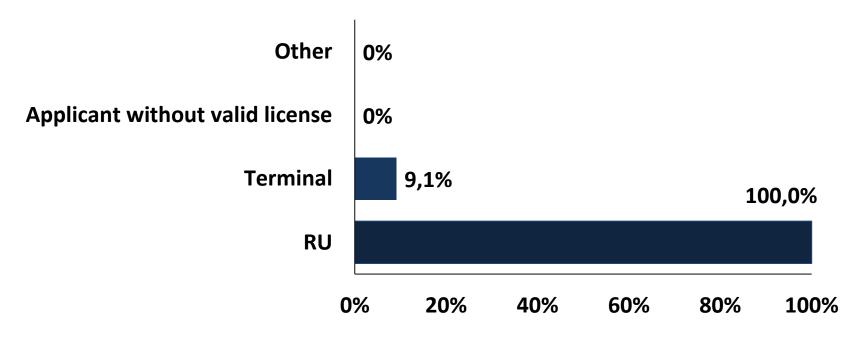






1. Identification

Please select for which interested party (company) you fill in the questionnaire:



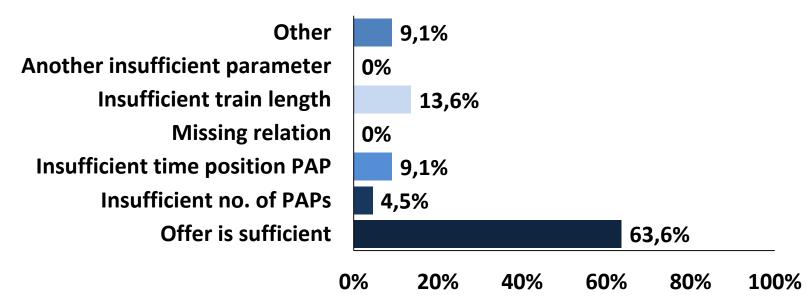
Note: Some respondents represent a company that is both RU and terminal as well.





2. Offered Services - PaPs

Do you find any imperfections in the current offer of pre-arranged paths (PaPs), if it exists?



Comments:

- "I don't use it, but I am going to from 2020."
- "We use "ad-hoc" paths only."



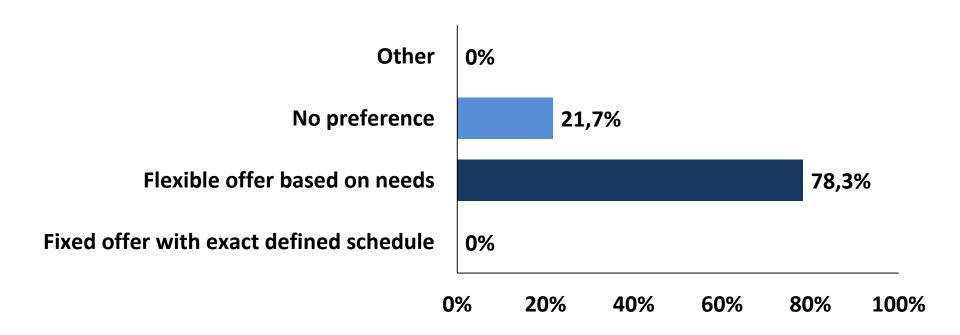




3. Type of PaPs

What type of PaP suits your needs best?



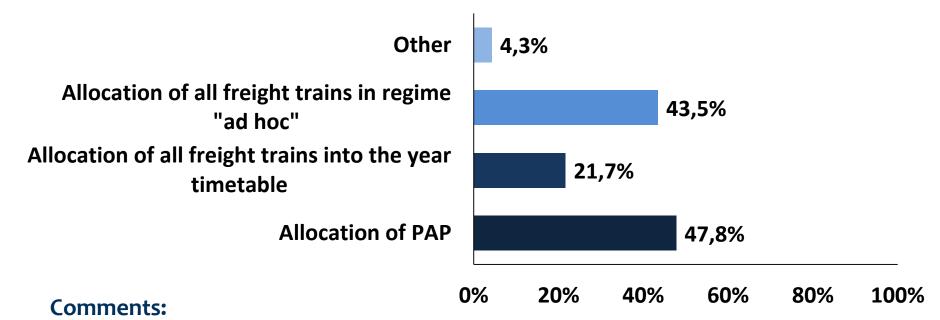




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4. Future role of C-OSS – Capacity Allocation

Do you consider the idea that Corridor One-Stop Shop (C-OSS) will allocate capacity for all cross-border freight transport on the corridor, including "ad-hoc" trains as appropriate?



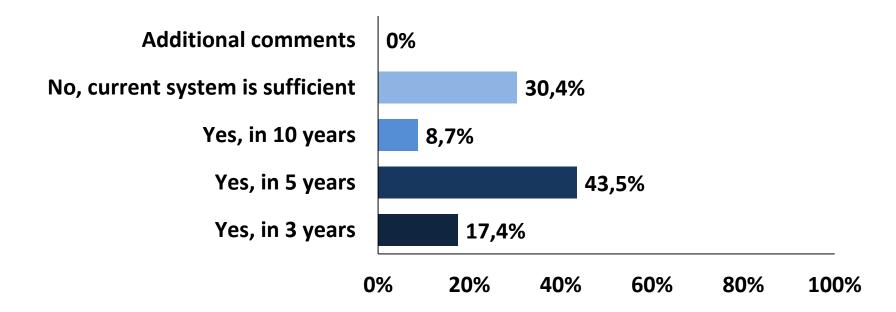
,,We don't use C-OSS."



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5. Future role of C-OSS – One Central C-OSS

Should the Corridor One-Stop Shops be unified to the one central One-Stop Shop keeping the regional C-OSS representatives as a customer support?

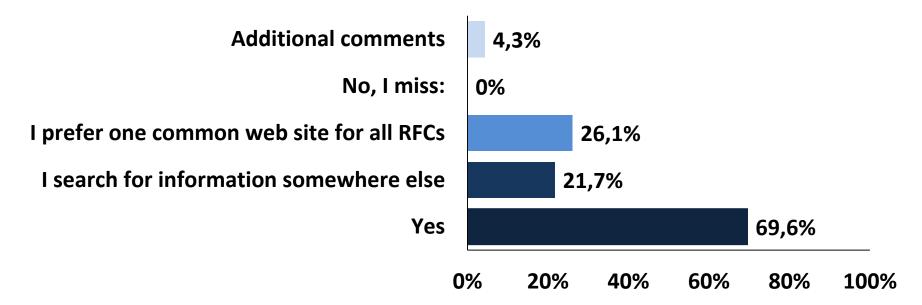






6. RFC Czech-Slovak Website

Are you satisfied with the publication of documents and other information about the Czech-Slovak Corridor on the website (www.rfc9.eu)?



Comments:

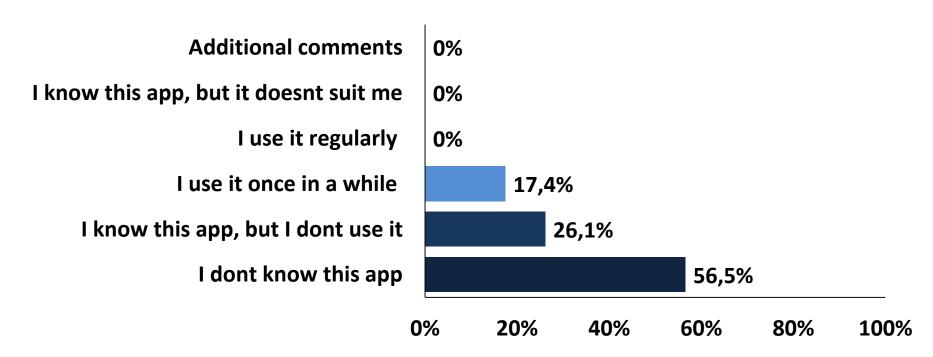
"Path allocation requires IM phone support."





7. Customer Information Platform (CIP)

RailNetEurope (RNE) operates Customer Information Platform (CIP). What is your experience with CIP?

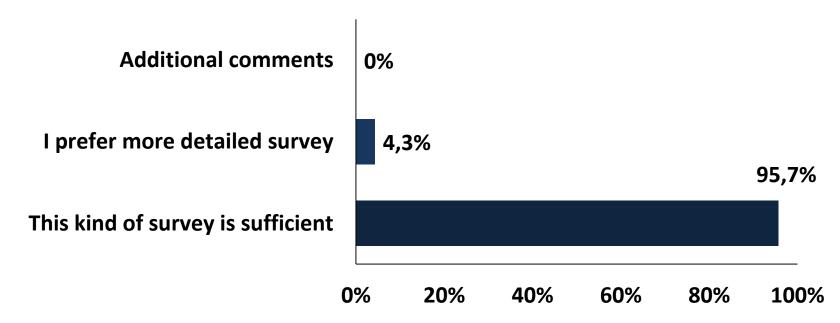




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8. USS - Methodology

The Czech-Slovak Corridor performs the USS on RFC 9 in this brief form, different from other corridors, which performs it to a much larger extent. Which format do you prefer?





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9. Any Other Business – Feedback

Main respondents additional observations:

- No strong advantage or priority of RFC trains.
- Each country has its specific rules and legislation, hence it is not possible to control it from one central place.
- Customer unfriendly layout of PCS.
- Different traction systems.
- Some RUs don't use PaPs at all.
- TCRs sometimes affect PaPs.
- **Difficulties** of paths requesting.
- Lack of flexibility.







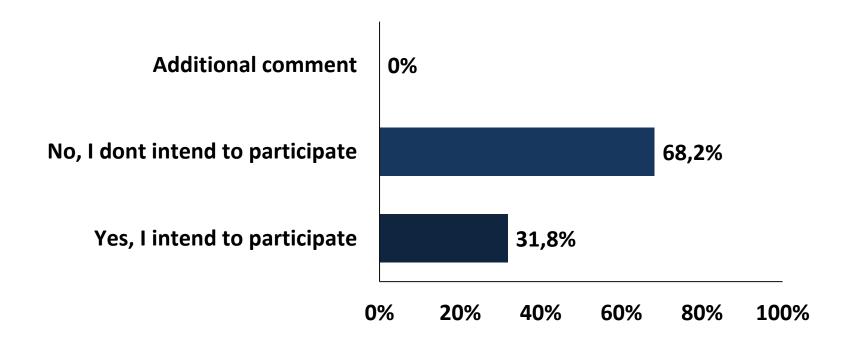




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10. RFC Regulation Evaluation

Do you intend to participate in Evaluation of RFC Regulation?

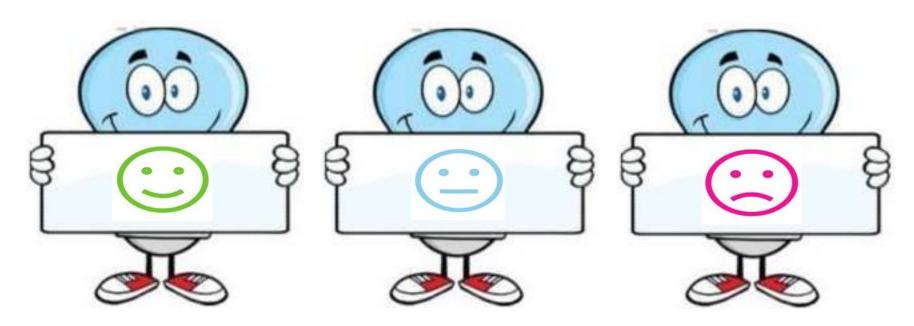




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11. Contact / Anonymity of responses

- USS was conducted as anonymous (11 respondents 48%).
- Each respondent had the opportunity to provide its contact details for the feedback (12 respondents – 52 %).





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RFC 9 specific survey confirmed assumptions and expectations

- The specific survey with different (not repeating) questions gives always a **fresh and updated feedback**.
- The results confirmed expected **region-specific conditions** at Central and Eastern European (CEE) market.
- Fast feedback on current topics.
- Satisfaction with shorter survey confirmed.
- Number of respondents increased. **
- External costs lowered to zero (powered by Survio.com).

Answers of RFC9 users are specific from other RFCs!



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This survey has been provided for free using

the online tool **Survio**







Survio is easy-to-use survey online software for customer satisfaction that is free of charge with survey templates and further support services.







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The most important USS results

- RFC 9 has very specific feedback for the products offer: insufficient schedule of PaPs and RC, application deadline of RC product.
- Current needs of customers does not meet the current offer well (not many benefits so far).
- Wide support (69,6 %) for future (3 to 10 years) centralization of Corridor One-Stop Shops.
- Most of RFC 9 customers (95,7 %) clearly prefers short survey rather then long sophisticated common survey.







Answers of RFC9 users are specific from other RFCs!



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The most important USS themes to be discussed on RFC 9

- RFCs harmonization and centralization.
- Improving **products offer**.
- Improving TCR coordination.
- Clear definition of priority rules for planning and implementation of corridor trains.
- Providing more advantages for corridor trains.





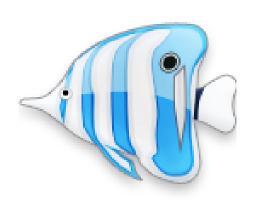
RFC9 MB will discuss lessons learnt on these topics that are obvious, but difficult to implement soon...

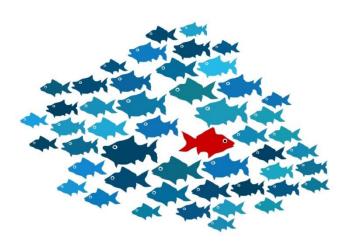


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The most important message from USS 2019:

Corridor One-Stop Shops shall be unified to the one central One-Stop Shop keeping the regional C-OSS representatives as a customer support (69,6 % respondents).







Users expect not 11 RFCs, but only one RFC Network!



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Evaluation of different method for USS 2019

- More users involved multiple increase in respondents:
 4 (in 2014), 4 (2015), 3 (2016), 11 (2017), 18 (2018), 23 (2019)
- Saving the time of all stakeholders (5-10 min. only).
- Fast, direct and very accurate feedback.
- Continuation of a dialogue some respondents have taken the opportunity to give a wider individual feedback.
- Costs lowered to zero.

Satisfaction with the feedback, lessons will be learned at next Management Board meeting!





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Thank you for your attention!





















